

Under Article 23 of the Law on Public Procurement (Official Gazette 24/19) ESM Prodazba DOOEL Skopje announces:

**PUBLIC CALL No. 04-2024
for collecting bids for purchase of natural gas**

1. GENERAL PROVISIONS

1.1 The contracting authority according to public call No. 04-2024 is ESM Prodazba DOOEL Skopje, with headquarters at 11 Oktomvri Street No. 9, Skopje.

1.2 The subject of the purchase is natural gas with the following technical characteristics:

Chemical composition, mol %

Methane (C1) minimum 75

Nitrogen (N2) maximum 6

Carbon dioxide (CO2) maximum 3

Gross (upper) caloric value

Maximum 13.67 kWh/m³

Minimum 10.17 kWh/m³

Wobbe Index

Maximum 16.33 kWh/m³

Minimum 13.07 kWh/m³

Water dew point

Not higher than minus 8 degrees Celsius at a pressure of 39.2 barg

Natural gas temperature

from +0° C to +50° C

The above reference conditions for temperature, pressure and humidity, to be used for natural gas measurements and calculations, are 273.15 K (=0 °C) and 101.325 kPa (=1.01325 bar (absolute) for true dry gas.

1.3 The seller is obliged to submit the Natural Gas Quality Certificate at the cross-border exit point GMS Kyustendil / Zhidilovo no later than 10 working days after the end of the month of delivery.

1.4 Procurement period 01.10.2024 (06:00) to 01.01.2025 (06:00), in quantities of:

Table 1

Quantities -MWh	2024		
	October	November	December
minimum monthly quantity	11.800	43.350	91.680
minimum daily nomination	439	738	1.381
maximum daily nomination	1.941	2.753	4.469
additional daily nomination	1.880	2.255	2.806

1.5 Additional daily nominations are non-binding for the buyer, and they can be implemented at the buyer's request, with prior notice.

1.6 The requested quantities for October 2024, for the delivery period 01.10.2024 – 14.10.2024 are with a flexible start delivery date and flexible daily quantities, with the possibility of one-day, one-time deliveries.

1.7 The buyer is obliged to pay, and the seller is obliged to deliver the minimum monthly quantities for the respective month.

1.8 Point of delivery: main measuring station (GMS) Zhidilovo.

1.9 The offer is not divisible.

1.10 This announcement is public with the right to participate to all domestic and foreign legal entities registered for this type of activity.

1.11 Period of accepting the bids following the public call No. 04-2024 is from 09:00 AM-until 10:00 AM o'clock on 27.09.2024 CET to an e-mail: ponudi@esm-prodazba.mk

2. CONTENT OF THE BID

2.1 The offer is submitted on Form No. 1 attached to Public Call No. 04-2024

2.2 Statement from the bidder's responsible person that the price includes all customs duties, fees and other additional costs that may arise.

2.3 Subject of bids' evaluation: **offered bid margin stated in absolute value EUR/MWh**, stated to 2 (two) decimal places.

2.4 Terms of payment: The buyer pays the minimum monthly quantities of natural gas, monthly in advance, after the pro-invoice issued by the seller. The payment and issuance of the pro-invoice in the current month for the next month will be according to the calendar given in table 2, in 4 (four) successive periods:

Table 2

October		November		December	
Period	Date of issue/payment	Period	Date of issue/payment	Period	Date of issue/payment
01-09.10.2024	30.9.2024	01-10.11.2024	30.10.2024	01-08.12.2024	28.11.2024
10-16.10.2024	7.10.2024	11-17.11.2024	6.11.2024	09-15.12.2024	5.12.2024
17-23.10.2024	14.10.2024	18-24.11.2024	13.11.2024	16-22.12.2024	12.12.2024
24-31.10.2024	21.10.2024	25-30.11.2024	20.11.2024	23-31.12.2024	19.12.2024

2.5 The price of natural gas in the pro-invoice is calculated as follows:

$$C_p = C_{TTF} + \text{margin stated in absolute value EUR/MWh}$$

C_p – price in the pro-invoice at which the economic operator sells the natural gas to the customer

C_{TTF} – price of Dutch TTF on the day of submission of the offer, at day ahead market

The price from the following link is taken as the price of Dutch TTF on the market - day ahead:

<https://tradingeconomics.com/commodity/eu-natural-gas>

Note: for the days when there is no data for determining the daily price, the price from the previous day will be taken into account.

2.6 The seller undertakes obligation within 10 days after the end of the month, to submit a final invoice with a calculation for nominated-confirmed quantities and prices of natural gas.

2.7 The amount of the final invoice will be calculated as a sum of the multiplication of nominated quantity of natural gas for the corresponding day (K_n) and the price of natural gas for the corresponding day (C_n) increased by the margin, and is calculated according to the following formula:

$$I = \sum_{n=1}^n [(K_n * (C_n + \text{Маржа}))]$$

where:

I – total amount of the final invoice

n – number of days in the month

K_n – nominated quantities for day “ n ”

C_n – price on the Dutch TTF stock exchange on day “ n ”

- 2.8 The unit price in the final invoice for the whole month, is quotient of the total amount (I) and the total monthly nominated quantities (K).
- 2.9 In case of positive difference between the confirmed monthly nominations and the paid minimum quantities, the financial settlement will be made in the final invoice for the respective month.
- 2.10 In case of a negative difference between the confirmed monthly nominations and the paid minimum quantities, the unclaimed quantities up to the level of the minimum monthly quantity, will be calculated and paid at unit price which is quotient of the total amount (I) and the total monthly nominated quantities (K) .
- 2.11 Method of security: The seller is obliged to submit bank guarantee for the quality performance of the contract by 05.10.2024 at the latest, valid at least from 05.10.2024 to 15.01.2025, in the amount of 63,000,000.00 MKD.
- 2.12 Dynamics of submitting daily nominations for required quantities of natural gas: D-1.
- 2.13 Bidders shall bear all costs associated with the preparation and submission of their bid, and the Contracting Authority shall in no event be responsible or liable for these costs.

3. METHOD OF SUBMITTING THE BIDS

- 3.1 Bids must be submitted in one of the following way:
- Scanned originals, stamped and signed by an authorized person of the company, to the following e-mail address: ponudi@esm-prodazba.mk
 - Electronically signed offers by an authorized person of the company, to the following e-mail address: ponudi@esm-prodazba.mk

4. PROCEDURE FOR OPENING AND EVALUATION OF OFFERS

4.1 The procedure for receiving, opening and evaluating offers will take place in 3 (three) rounds:

- Initial offer
- Improved offer
- Final offer

4.2 Initial Offer: deadline for receipt - on 27.09.2024 in the period from 09:00 to 10:00 to the e-mail address ponudi@esm-prodazba.mk

4.3 Improved offer: deadline for receipt - on 27.09.2024 in the period from 10:30 to 11:00 at the e-mail address ponudi@esm-prodazba.mk

4.4 Final offer: deadline for receipt - on 27.09.2024 in the period from 11:30 to 12:00 at the e-mail address ponudi@esm-prodazba.mk

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- 4.5 Validity of the offer: the offer should be valid at least until 30.09.2024 at 14:00.
- 4.6 Notification for the selection of the most favorable offer will be delivered to the bidders who participated in the public call no. 04-2024 no later than 27.09.2024 by 16:00 h.
- 4.7 Signing of the contract (model of the contract attached to the Public Call) no later than 30.09.2024 at 12:00.
- 4.8 If offers with the same prices appear, the offer of the economic operator who submitted the offer first will be chosen.
- 4.9 In case of impossibility to sign a contract with the bidder with the first-ranked offer, the second-ranked offer that meets the conditions specified in this public call is selected.
- 4.10 ESM Prodazba DOOEL Skopje reserves the right to cancel the procedure and not to carry out an election according to Public Call No. 04-2024.

For all questions regarding Public Call No. 04-2024, you can contact e-mail:
zorica.trpkovska@elem.com.mk.



