

REQUEST FOR BIDS

Subject: Procurement of electricity for the period 01.11.2025 - 30.11.2025 and for the period 01.12.2025 - 31.12.2025.

Dear,

ESM PRODAZBA DOOEL SKOPJE procures electricity for the period 01.11.2025 - 30.11.2025 and for the period 01.12.2025 - 31.12.2025 with the following characteristics:

Lot	Delivery period	Required power (MW)	Required energy (MWh)
Lot 1	01.11.2025 –30.11.2025	(00:00-24:00) CET	(00:00-24:00) CET
		80	57.600
Lot 2	01.12.2025 –31.12.2025	(00:00-24:00) CET	(00:00-24:00) CET
		100	74.400

- Flexibility: not required;
- Delivery point: at the grid of AD MEPSO;
- Performance bank guarantee/deposit: required.
- Payment: advance payment
- The offered unit price should be expressed in **EUR / MWh**, VAT not included.
- Minimum required power per bid: **5 MW**;
- Maximum required power per bid: **LOT 1 80 MW**
LOT 2 100 MW
- The offered unit price refers to the entire delivery period;
- Results of the winning offers will be published on **23.07.2025** until **14:30 CET**.

Submission of bids:

The subject of the bid shall be:

Procurement of electricity for the period 01.11.2025 - 30.11.2025 and for the period 01.12.2025 - 31.12.2025.

- The criteria for bid evaluation is the **lowest** unit price;
- The bidders can submit **1(one) bid for each LOT**;
- In case there are bids with same prices, first submitted bid shall be selected as winning.
- ESM PRODAZBA DOOEL Skopje retains the right to refuse any bid, fully or partially accept the electricity quantities offered by the companies or to cancel the procedure.
- Period of accepting the bids is **from 09:00-until 09:30 o'clock on 23.07.2025 CET** to an e-mail: esmprodazba.ponudi@elem.com.mk and esmprodazba.ponudi@gmail.com
- Offer validity should be **until 16:00 o'clock CET on 23.07.2024**.
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Good performance guarantee/deposit

In order to ensure timely and complete fulfillment of all obligations by the Seller for the delivery of the agreed quantities of electricity according to the Individual Agreement, the Buyer requires the

issuance of an unconditional and irrevocable bank guarantee/deposit provided by the Seller. If any of the sellers is selected in both lots, they will need to provide to ESM PRODAZBA DOOEL Skopje a financial guarantee for timely and quality execution of the Individual Contract in the amount of 20% of the value of electricity from the month with the higher value of delivery from the Individual Contract, in the form of a bank guarantee issued by a bank headquartered in the Republic of North Macedonia or a deposit to the account of ESM PRODAZBA DOOEL Skopje and it should be valid for 7 days after the end of the last month of delivery from the Individual Contract.

The bank guarantee/deposit is issued in favor of the Buyer no later than 05.08.2025.

The bank guarantee/deposit should be prepared in accordance with the submitted Annex 1 of this REQUEST FOR BIDS. Any change to Annex 1 by the Seller without the approval of the Buyer shall not be considered valid.

The Buyer have the right to charge the guarantee i.e. to retain the paid deposit, in case the Seller acts contrary to any provision of the Agreement, fails to meet any of the obligations of the Individual Agreement within the deadline or in case of termination of this Agreement. The Buyer will request payment of the guarantee by written notice indicating that the Seller does not act in accordance with the agreed obligations. In addition, the guarantee payment i.e. to retain the paid deposit will be made without the need for any further explanation or submission of any documentation.

The guarantee for quality performance of the agreement is returned by the Buyer to the Seller within 7 days counted from the day of the full realization of the Individual Agreement, in case it is not paid off.

The Seller's guarantee may also be submitted as a paid deposit to the account of the Buyer.

The guarantee should be submitted in the original form.

Payment:

The advance payment will be in accordance with the following successive periods:

For november 2025:

- On 31.10.2025 for the period 01.11 - 05.11.2025
- On 05.11.2025 for the period 06.11 - 12.11.2025
- On 12.11.2025 for the period 13.11 - 19.11.2025
- On 19.11.2025 for the period 20.11 - 26.11.2025
- On 26.11.2025 for the period 27.11 - 30.11.2025

For december 2025:

- On 28.11.2025 for the period 01.12 - 05.12.2025
- On 05.12.2025 for the period 06.12 - 11.12.2025
- On 11.12.2025 for the period 12.12 - 17.12.2025
- On 17.12.2025 for the period 18.12 - 23.12.2025
- On 23.12.2025 for the period 24.12 - 31.12.2025

ESM PRODAZBA DOOEL SKOPJE

