ESM PRODAZBA

08-3324/2 17.11.2026

REQUEST FOR BIDS

Subject: Procurement of electricity for the period **23.11.2026 - 13.12.2026.**

Dear,

ESM PRODAZBA DOOEL SKOPJE procures electricity for the period **23.11.2026 - 13.12.2026** with the following characteristics:

LOT	Delivery period	Required power (MW)	Required energy (MWh)
Lot 1	23.11.2026 - 30.11.2026	***(00:00-24:00) CET***	***(00:00-24:00) CET***
		140	26.880
Lot 2	01.12.2026 - 13.12.2026	***(00:00-24:00) CET***	***(00:00-24:00) CET***
		140	43.680

- Flexibility: not required;
- Delivery point: at the grid of AD MEPSO;
- Performance bank guarantee/deposit: required;
- Payment: advance payment, in accordance with successive periods;
- The offered unit price should be expressed in **EUR / MWh,** VAT not included;
- The offered unit price refers to the entire delivery period;
- Results of the winning offers will be published on **19.11.2026** until **12:00 CET.**

The subject of the bid shall be:

Procurement of electricity for the period 23.11.2026 - 13.12.2026.

Submission of bids:

The bidders can submit bid for Option 1, Option 2 or both options.

OPTION 1:

- Minimum required power per bid: **LOT 1 5 MW**
  LOT 2 5 MW
- Maximum required power per bid: **LOT 1 140 MW**
  LOT 2 140 MW

OPTION 2:

- Required power for bid realization: **LOT 1 140 MW**
  LOT 2 140 MW

Of the two options, will be chosen the option with the lowest average price for LOT 1 and LOT 2 separately

- The criteria for bid evaluation is the **lowest** unit price;
- The bidders can submit **1(one) bid for each of the two option for each LOT-s;**
- In case there are bids with same prices, first submitted bid shall be selected as winning.

- ESM PRODAZBA DOOEL Skopje retains the right to refuse any bid, fully or partially accept the electricity quantities (**for OPTION 1**) offered by the companies or to cancel the procedure.
- Period of accepting the bids is **from 08:30-until 09:00 o'clock on 19.11.2026** CET to an e-mail: **esmprodazba.ponudi@elem.com.mk and esmprodazba.ponudi@gmail.com**
- Offer validity should be **until 13:00** o'clock **CET on 19.11.2026.**

Good performance guarantee/deposit

In order to ensure timely and complete fulfillment of all obligations by the Seller for the delivery of the agreed quantities of electricity according to the Individual Agreement, the Buyer requires the issuance of an unconditional and irrevocable bank guarantee/deposit provided by the Seller.The Seller will need to provide to ESM PRODAZBA DOOEL Skopje a financial guarantee for timely and quality execution of the Individual Contract in the amount of 20% of the value of electricity from the Individual Contract, in the form of a bank guarantee issued by a bank acceptable for the buyer or a deposit to the account of ESM PRODAŽBA DOOEL Skopje and it should be valid for 7 days after the end of the delivery period from the Individual Contract.

The bank guarantee/deposit is issued in favor of the Buyer no later **than 20.11.2026**.

The bank guarantee/deposit should be prepared in accordance with the submitted Attachment 1 of this REQUEST FOR BIDS. Any change to Attachment 1 by the Seller without the approval of the Buyer shall not be considered valid.

The Buyer have the right to charge the guarantee i.e. to retain the paid deposit, in case the Seller acts contrary to any provision of the Agreement, fails to meet any of the obligations of the Individual Agreement within the deadline or in case of termination of this Agreement. The Buyer will request payment of the guarantee by written notice indicating that the Seller does not act in accordance with the agreed obligations. In addition, the guarantee payment i.e. to retain the paid deposit will be made without the need for any further explanation or submission of any documentation.

The guarantee for quality performance of the agreement is returned by the Buyer to the Seller within 7 days counted from the day of the full realization of the Individual Agreement, in case it is not paid off.

The Seller's guarantee may also be submitted as a paid deposit to the account of the Buyer.

The guarantee should be submitted in the original form.

Payment:

The advance payment will be in accordance with the following successive periods, and will begin after submission of the Bank Guarantee, i.e. the deposit paid by the Seller:

For November 2026 - LOT1:

- On 20.11.2026 for the period 23.11 - 26.11.2026
- On 26.11.2026 for the period 27.11 - 30.11.2026

For December 2026 - LOT2:

- On 30.11.2026 for the period 01.12 - 04.12.2026
- On 04.12.2026 for the period 05.12 - 09.12.2026
- On 09.12.2026 for the period 10.12 - 13.12.2026

ESM PRODAZBA DOOEL SKOPJE

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